

PRESS RELEASE

Ludwigsfelde (D), 14 March 2016

CIS, Turkey, Iran, Mongolia: TRANSCO arranges pharmaceutical transports by road to Eurasia – with continuous temperature control

GDP-compliant, secure pharmaceutical transports, even to difficult to access regions – a competitive alternative to air freight – delivered directly to the final recipient with live monitoring

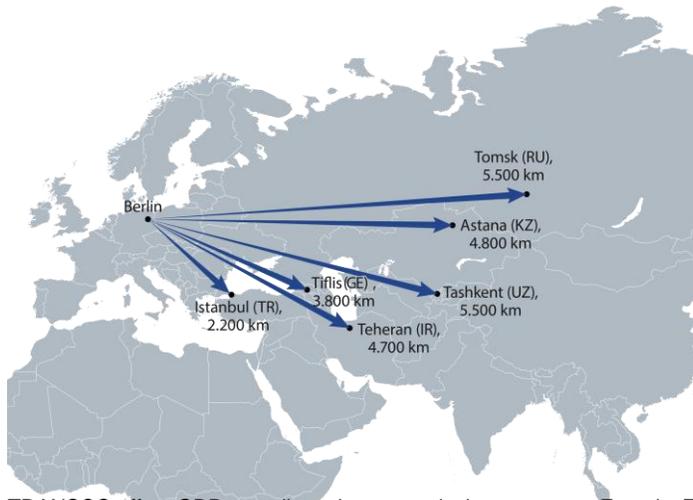
In the EU, transports of valuable and temperature-sensitive pharmaceuticals are subject to high technical and legal standards, especially since the amendment of the EU-GDP-Guideline 2013. One major logistical challenge is providing GDP-compliant carriage of partial loads or small, urgent shipments to difficult to reach areas outside of the EU. That's where experienced logistics services providers such as TRANSCO Berlin Brandenburg GmbH come into play. In addition to their European routes, the freight forwarder and transportation company has evolved into a specialist in "exotic" connections in Eurasia. Now, they are significantly expanding their services by including GDP-compliant road transports. TRANSCO offers truck transports to these regions from Europe, focusing on the CIS countries, Turkey, Iran and Mongolia. For these connections, the road transports provided by TRANSCO are not only generally more cost-effective than air freight but also offer better supply chain security. Solo vehicles bring the transports directly to the final recipient, as their cargo areas are continuously monitored for temperature.

"With GDP-compliant vehicles and GDP-audited carriers, we guarantee that set temperatures, transport hygiene and safety will be maintained on the road at all times," emphasizes Thomas Schleife, CEO of TRANSCO Berlin Brandenburg GmbH. "Plus, our experienced, multilingual team is there to assist our customers in handling customs, which can sometimes be tricky. And we can also help in case of technical problems, thanks to a long-established network of partners along the routes." TRANSCO offers transports by vehicles of various sizes with a capacity of 5 to 18 Euro pallets – including three-point calibration, GPS temperature monitoring and GPS door sensors. The vehicles have all the required ATP certifications.

For connections such as Berlin – Teheran (4,700 kilometres), road transports have now become a viable alternative to air freight thanks to significant cost savings (with the required pre- and post-carriage by road, plus transshipments). This, despite delivery times being an average of three days longer. Transport quality and safety are also crucial factors. Compared to the supply chain with air freight services as a standard "black box", truck transports can be fully monitored for temperature and door status, as well as position. Moreover, there are no risky transshipments required. TRANSCO delivers partial loads and smaller shipments directly to the recipient, after presenting them at the required receiving customs office – an additional plus with regard to safety and customs.

TRANSCO Berlin Brandenburg GmbH has become a specialist in pharmaceutical logistics projects across Europe. The freight forwarder and transportation company from Ludwigsfelde has been arranging pharmaceutical transports for over 25 years and even provides difficult connections to Eastern Europe and Eurasia involving safety- and customs-related challenges, particularly from Germany to Eastern Europe and Eurasia. TRANSCO works on behalf of big-name pharmaceutical manufacturers, from biochemical laboratories to medium-sized companies and corporations.

Images:



| Abbreviation | Country | Capital |
|--------------|--------------|-------------|
| RU | Russia | Moscow |
| KZ | Kazakhstan | Astana |
| UZ | Uzbekistan | Tashkent |
| KG | Kirgizstan | Bishkek |
| MG | Mongolia | Ulaanbaatar |
| TM | Turkmenistan | Ashgabat |
| AZ | Azerbaijan | Baku |
| TJ | Tajikistan | Dushanbe |
| GE | Georgia | Tbilisi |
| AR | Armenia | Yerevan |
| TR | Turkey | Ankara |
| IR | Iran | Teheran |

TRANSCO offers GDP-compliant pharmaceutical transports to Eurasia. The map presents a selection of example connections (source: TRANSCO Berlin Brandenburg GmbH)



Transporter for GDP-compliant carriage of pharmaceuticals to Eurasia

The logo for TRANSCO, featuring the word "TRANSCO" in white, bold, uppercase letters on a red rectangular background.

www.transco.eu

For more information:

TRANSCO Berlin Brandenburg GmbH

Thomas Schleife, CEO

Brandenburgische Straße 51/53 - 14974 Ludwigsfelde

Phone: +49 3378 - 519 30-15

Fax: +49 3378 - 519 30-19

Thomas.Schleife@de.TRANSCO.eu

www.TRANSCO.eu

Press relations:

Press'n'Relations GmbH, Berlin branch

Bruno Lukas

Boyenstraße 41 - 10115 Berlin-Mitte

Phone: +49 30 - 577 00-325

Fax: +49 30 - 577 00-324

blu@press-n-relations.de

www.press-n-relations.de

TRANSCO Berlin Brandenburg GmbH

Founded in Ludwigsfelde, TRANSCO Berlin Brandenburg GmbH has become a specialist in GDP-compliant transportation of pharmaceuticals. The logistics services provider, which belongs to the TRANSCO Group in Singen, offers their services as a freight carrier and transportation company all over Europe. They are considered an expert in difficult connections to Eastern Europe and Eurasia involving safety- and customs-related challenges. The long-established team working under CEO Thomas Schleife develops and implements comprehensive pharmaceutical concepts for high-level process quality, safety, qualifications and documentation. Their company-owned, qualified refrigerated vehicles, as well as the internal processes of TRANSCO Berlin Brandenburg GmbH, meet with the requirements of the EU-GDP-Guideline. Accordingly, in September 2014, TÜV Rheinland granted the company their GDP certificate. TRANSCO Berlin Brandenburg GmbH is also certified for quality management in accordance with ISO 9001. The environmental management of the company is validated in accordance with ISO 14001.